

# TODAY Tourism

## CELEBRATE THE HOLIDAYS WITH TWO TREASURED EVENTS

### Museums by Candlelight

Saturday, December 13

Frederick County: Noon – 5 p.m.

Frederick City: 2 p.m. – 7 p.m.

For 20 years, this annual event has highlighted the rich heritage of Frederick County for tens of thousands of local residents and visitors. Coinciding with Children's Weekend in Frederick, the Museums by Candlelight self-guided tour offers fun and learning for the entire family, including hands-on activities, live entertainment, cooking and craft demonstrations, refreshments, and more—all free of charge.



This year's self-guided tour features 22 sites, including two new attractions—the Moran Forge, an ideal first stop on the way to other Middletown sites, and the BJORLEE Museum at the Maryland School for the Deaf. The Historic William F. Moran Knife

Shop, 4246 Old National Pike in Middletown, will feature a demonstration on forging small utility and hunting knives. Information will be available about the newly formed William F. Moran, Jr. Museum & Foundation. BJORLEE Museum is the newest museum in Frederick County, located at 101 Clarke Place in Frederick. This former Maryland School for the Deaf library building now showcases a wide range of interesting artifacts, including antique toys, instructional aids, fine furniture, sports memorabilia, photos, books, and much more.

"Each year, it seems that Museums by Candlelight gets better and better—and attracts more and more people who want to experience the wonderful history and heritage

that is so alive and well in Frederick County. It's a fun way for individuals of all ages to relax and celebrate the holidays," says Liz Shatto, coordinator of the Frederick Historic Sites Consortium. Presented annually by the Frederick Historic Sites Consortium, Museums by Candlelight is made possible by the generosity of *The Frederick News Post* and the hotels of the Plamondon Companies, including the Fairfield Inn, the Courtyard, and the Residence Inn.

The Museums by Candlelight guide, including a map and descriptions, is currently available at the Frederick Visitor Center, 19 East Church Street in Frederick, and online at [fredericktourism.org](http://fredericktourism.org). For more information, call the Visitor Center at 301-600-4047 or 800-999-3613.

### 22nd Annual Candlelight Tour of Historic Houses of Worship

Monday, December 29 • 4 p.m. – 9 p.m.

The 4 p.m. ringing of church bells heralds the start of this popular self-guided walking tour. This year, 12 of Frederick's most notable historic

*Continued on page 4*





## PRESIDENT'S MESSAGE

In preparing to write my article, I wanted to get some "stats" on travel and tourism in the United States. Here's what the Travel Industry Association of America had compiled as of December 2006:

### Did You Know...

...travel and tourism comprise a \$1.6 trillion industry in the United States? If \$1 equaled a second of time, then \$1.6 trillion would equal almost 51,000 years.

...travel and tourism generate \$110 billion in tax revenue for local, state, and federal governments? If you placed 110 billion \$1 bills end-to-end, they would circle the world 419 times.

...each U.S. household would pay \$995 more in taxes without the tax revenue generated by the travel and tourism industry? In 2007, \$995 would buy about five weeks of groceries for a family of four, fill the average car with gas 17 times, or even pay the average cost of a ticket to a Michigan vs. Ohio State football game. In 2008, \$995 will buy one week worth of groceries for a family of two, two tanks of gas, and allow you to tailgate in the parking lot at FedEx Field (just kidding!).

...the travel and tourism industry is one of the country's largest employers with 7.5 million direct travel-generated jobs? You could fill the Louisiana Superdome 100 times with people directly employed in the industry.

...direct travel-generated payroll totals \$178 billion? One out of every eight non-farm jobs in the U.S. is created directly, indirectly, or is induced by travel and tourism.

...the travel and tourism industry is one of America's largest service exports? International travelers spent more on their visits to this country than U.S. residents spent while traveling abroad, creating a trade surplus of \$8.3 billion for the U.S. in 2006.

...approximately 2.8 million hotel room nights are sold every day in the U.S.? The total rooms would lodge every person living in Dallas, Detroit, Denver, and Orlando combined.

...just a one percent increase in U.S. worldwide market share would equate to 8.4 million more visitors, \$14 billion more in expenditures, 152,000 new jobs, \$3.6 billion more in payroll, and \$2.2 billion more in federal, state, and local tax revenue?

In these tough economic times, isn't it good to know that you are participating in a field that contributes to the U.S. economy and does not drain it? Keep up the good work! Bring in those tourists dollars and keep our taxes low!

— Randy McClement

## TOURISM TRIVIA

**What is the name of Frederick County's newest museum?**

Keep reading until you find the answer in this issue of *Tourism Today!*



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Frederick County, Inc.  
MARYLAND

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### • NON-VOTING LIAISON •

SUSAN TRAIL  
Monocacy National Battlefield

The Tourism Council is a non-profit organization. Membership is open to all parties interested in undertaking a joint effort to promote the growth of travel to Frederick County, MD.

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## TOURISM STAYS STRONG IN DIFFICULT TIMES

Despite the rising cost of living expenses and bleak economic reports, tourism in Frederick County remains strong.

“We are cautiously optimistic to see that even in this economic downturn, many of our numbers are up compared to 2007,” states Tourism’s Executive Director John Fieseler. Phone calls to the Visitor Center’s toll-free line, typically used by potential visitors planning a trip to the area, are up by more than 20% when compared to last year. Additionally, inquiries by mail or email requesting information were up by almost 53% compared to last fall. According to Fieseler, “This is good news. It tells us people are planning their future visits to Frederick County.”

But even with these positive indicators, local shop and restaurant owners are feeling the effects of the sluggish economy. “While many are happy with the sidewalk traffic and the volume of people on the street, several small businesses are reporting a decrease in sales,” Fieseler says. “This tells us that people are still



traveling, but people in general are more cautious about spending.”

Many may be reining in their expenses, but when it comes to travel they’re still going the distance to their destination. “In light of the economy and gas prices, a reporter recently asked me if trends show that travelers are choosing to stay closer to home,” Fieseler continues. “We found that just isn’t the case.” To answer the reporter, Fieseler checked with Visitor Center Supervisor Janet Houck on the previous day’s statistics. “Many people had traveled in excess of 200 miles to visit Frederick County. They were from a variety of places, including California, Hawaii, Illinois, Texas, South Carolina, Michigan, Connecticut, Florida, New York, New Hampshire, Canada, Puerto Rico, and England,” says Houck.

Tourism plays an important role in Frederick County’s local economy, especially when other sectors may be experiencing a strong downturn. The local economy doesn’t just rely on one industry or type of customer; it’s the diversity that helps to keep the local businesses strong. “Visitors are an important part of our local economy. They use our hotels, eat in our restaurants, and shop in our stores,” explains Fieseler. “We’re optimistic that this industry will remain sound even in the face of economic challenges.”

Despite the slowing economy, statistics indicate Frederick County is still a desirable destination for visitors.

## TWO WINS AT GOVERNOR’S TOURISM CONFERENCE

At the 2008 Maryland Governor’s Tourism Industry Conference on November 11, the Tourism Council of Frederick County won two of the eight awards in the marketing category: the Best Visitors Guide Award and the best Cooperative Promotion-Integrated Campaign/Continuing Program Award. The awards recognize the most creative, innovative, and thoughtful marketing projects and programs that bring visitors to Maryland.

*Destination Frederick County*, the Tourism Council’s Visitors Guide, is designed and produced in partnership with Frederick-based Jean Peterson Design. This year was the third consecutive win for the publication, which was judged on content, presentation, organization, and ease of use by tourists. With 170,000 copies distributed annually, *Destination Frederick County* is the primary promotional publication for visitors to our area.

The Frederick Wine Trail won the Cooperative Promotion Award for an Integrated Campaign or Continuing Program. This award recognizes promotional efforts that either incorporate a variety of marketing activities and/or exist over a sustained period of time. The Frederick Wine Trail promotes viticulture in Frederick and helps wine enthusiasts more easily explore the delights that Frederick’s wineries have to offer. Products include a brochure and an award-winning website. The Frederick Wine Trail is a joint effort of the Frederick County wineries working in conjunction with The Maryland Wineries Association, The Maryland Grape Commission, the Tourism Council of Frederick County, and the Frederick Office of Economic Development.

The winners were announced during the Annual Awards Banquet at the conference, which was held at Gaylord National Resort & Convention Center in Prince George’s County.

## “CAPTAIN SCRUBBY” NAMED TOURISM AMBASSADOR OF THE YEAR



David Stambaugh, owner of Captain Scrubby and the Squeegees’ window cleaning company, was named Tourism Ambassador of the year at the Tourism Council of Frederick County’s annual membership breakfast on October 14.

“Many times Visitor Center staff members are not the first to greet our out-of-town visitors,” explained Tourism Council Executive Director John Fieseler. “This award can go to anyone in the community, whether in the tourism industry or not, who helps to improve the experience of visitors to Frederick County, thus helping Tourism achieve our mission.”

“We’re not sure if it’s Captain Scrubby’s hat or his smile, but visitors frequently approach him while he’s on the job—particularly in the downtown historic district. We’re lucky to have people like him in our community who go above and beyond to give visitors a great first impression of our area,” Fieseler said, adding that it’s not uncommon for someone to walk into the Visitor Center and say, “Captain Scrubby sent me.”

Stambaugh never hesitates to welcome visitors and point them in the right direction. “Most people are looking for restaurants, the library, and general information,” he said. “I’m very honored to receive this award,” he stated at the Tourism breakfast. “Frederick’s always been my city.”

## BYWAY BITS

Byway and Special Projects Manager Chris Haugh recently traveled to New Mexico to attend the “Preserving the Historic Road” conference in Albuquerque and to present a lecture for the Historic Santa Fe Foundation at the El Zeguan House, listed on the historic national register. This early adobe home was built in the 1850s by James Lewis Johnson, a prominent local merchant who has strong ties to Frederick County.



Johnson was born in 1825 at the Springfield Estate, located on the west side of the Catoctin Mountain National Scenic Byway (US15) just north of Lewistown. The majestic Springfield Manor House was constructed in the 1790s by his grandfather Col. James Johnson, the original furnace-master and builder of nearby Catoctin Furnace and brother of Gov. Thomas Johnson, Jr.

James Lewis Johnson is said to be the true namesake of Lewistown. In the late 1840s, he ventured west and settled in Santa Fe, where he ran a successful mercantile business on the famed plaza of Santa Fe's Old Town.

Next to Johnson's old store stands the Palace of Governors, home to another man with significant ties to Frederick—Lew Wallace, the hero of the Battle of Monocacy. Wallace was a territorial governor of New Mexico from 1879-1882 and had important dealings with local Native American tribes and the infamous “Billy the Kid.” Wallace is also said to have completed his famed novel *Ben Hur* during his residency at the palace.

Haugh presented information on both Johnson and Wallace and explained their connection and importance to Frederick County and the Catoctin Mountain National Scenic Byway.



The Springfield Estate from U.S. 15.

## CELEBRATE THE HOLIDAYS

*Continued from page 1*

churches and one synagogue will welcome guests of all ages and faith backgrounds to a celebration of seasonal music, tours, displays, and holiday customs. The Visitation Academy, 200 East Second Street, returns to the tour this year. Other participating sites include All Saints' Episcopal, Asbury United Methodist, Beth Shalom, Calvary United Methodist, Centennial Memorial United Methodist, Evangelical Lutheran, Evangelical Reformed, First Church of Christ, Scientist, Frederick Presbyterian, Grace United Church of Christ, St. John's Catholic, and Trinity Chapel.



The Candlelight Tour of Historic Houses of Worship is free of charge, thanks to the generous support of the participating sites and community sponsorship from Everedy Square and Shab Row, The Plamondon Hospitality Partners, Frederick County Bank, Bechtel Group Foundation, *The Gazette* (media sponsor), and the Tourism Council of Frederick County.

This event is traditionally held the day after Christmas; however, for the next few years the tour will be held on the Monday following Christmas so that worship sites can continue their regularly scheduled services on Friday, Saturday and/or Sunday.

The tour brochure with map and program descriptions is available online at [fredericktourism.org](http://fredericktourism.org) and at participating worship sites, sponsor locations, and the Frederick Visitor Center, 19 East Church Street in Frederick. For more information, call the Visitor Center at 301-600-4047 or 800-999-3613.

## HIGHLIGHTS OF 2009 MUSEUMS BY CANDLELIGHT TOUR

### **Brunswick Railroad Museum**

Victorian-era traditions, treats, crafts, and working model train display. Coincides with the town's annual Hometown Holidays Celebration (Noon-5p.m.) and area community church tours (4 - 7:30 p.m.).

### **C. Burr Artz Public Library**

“200 Years of Glass Used in Frederick” exhibit in the Maryland Room and an 11 a.m. holiday sing-a-long with musical group C. Shells in the Community Room.

### **George Alfred Townsend Museum**

“Christmas on the Mountain” celebration with hot cider, cookies, and a crackling fire.

### **Key Memorial Chapel,**

### **Mt. Olivet Cemetery**

Christmas music from 3 to 5 p.m. by Flint Hill United Methodist Church organist

Tina Lee Logsdon on the historic organ the church donated to the chapel.

### **Middletown Valley Historical Society**

Hearth cooking plus a 3 p.m. performance by storyteller Kathleen Rudesill.

### **National Museum of Civil War Medicine**

Living historians and live Civil War-era music.

### **Roger Brooke Taney House**

Coffee roasting, preparing Christmas pudding, and refreshments.

### **Schifferstadt Architectural Museum**

Cooking demonstrations, stories, and traditional crafts like *scherenschnitte*, the German paper art.

## MASTER DOCENT SERIES OPENS WITH VICTORIAN MAGIC-LANTERN SHOW

On Friday, February 13, at 7 p.m., the public is invited to travel back in time with the boisterous fun of America's only Victorian magic-lantern show, an authentic 1890s visual extravaganza projected on a full-sized screen—the kind of show that led to the movies.

Valentine stories, animated comedy, and songs will be dramatized on screen by a live showman and singer/pianist. The audience participates in the fun, creating sound effects and joining in chants and sing-alongs. As a prelude to the show, information will be shared about historic valentines in local museum collections.

The free program, recommended for ages six to adults, is the keynote presentation for the Master Docent Series workshops. It will take place in the JBK Theater at Frederick Community College, followed by a reception and a chance to meet the performers. The workshops continue all



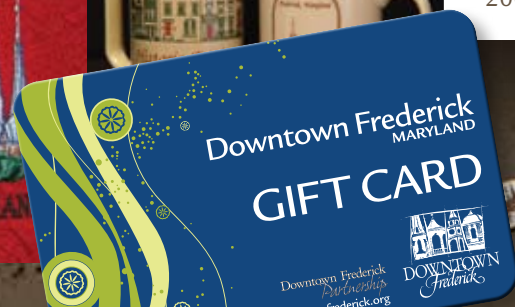
day on Saturday, February 14. A fee of \$35 is charged for Saturday's program, including lunch. For information, call Liz Shatto at 301-600-4042.

*Throughout the 19th century, "animated" Victorian magic-lantern shows were popular and played often in Frederick County. A magic-lantern, or stereopticon, is currently on view in Frederick's newest museum, the Bjorlee Museum on the grounds of the Maryland School for the Deaf. Chad Baker, Deputy Superintendent, invites visitors to see the exhibit but suggests calling 301-360-2011 in advance to ensure the building is open.*

## HOLIDAY SHOPPING AT THE VISITOR CENTER

Look for this merchandise and other gift items at the Frederick Visitor Center at 19 East Church Street, open daily 9 a.m. – 5 p.m., 9 a.m. – Noon on December 24, and 9 a.m. – 3 p.m. on December 31 (closed Thanksgiving, Christmas, and New Year's Day). There's something for everyone on your shopping list!

Looking for a simple-to-buy gift that everyone will love? The Downtown Frederick Gift Card is the perfect present for friends and family, as well as your valued customers, clients, and vendors. The cards are valid at more than 140 participating Downtown Frederick stores and restaurants. From January through October 28 this year, more than 923 gift cards have been sold, totaling more than \$50,000. Gift cards can be purchased at the Frederick Visitor Center in any amount between \$10 and \$500 with cash, corporate check, VISA, or MasterCard.



## GRANT OPPORTUNITIES

Nonprofits and government units in Frederick County may be eligible for grant funding for heritage tourism and preservation projects through the Maryland Heritage Areas Authority (MHAA) program. Upcoming deadlines and training sessions are listed below. For more information, including mini-grant guidelines and applications, visit [heartofthecivilwar.org](http://heartofthecivilwar.org) (click on "About the Heritage Area" and "Grants and Other Benefits") or contact Heart of the Civil War Heritage Area Director Liz Shatto at 301-600-4042, [lshatto@fredco-md.net](mailto:lshatto@fredco-md.net).

Training workshops for FY10 MHAA project grants:

### Tuesday, December 2

10 a.m. – Noon  
Carroll County Farm Museum (Grier Room)  
500 South Center Street in Westminster

### Wednesday, December 3

3 p.m. – 5 p.m.  
Grantseeker's Resource Center,  
C. Burr Artz Public Library  
110 E. Patrick Street in Frederick

### Thursday, December 4

10 a.m. – Noon  
Rural Heritage Museum  
7313 Sharpsburg Pike in Boonsboro

Final deadline for FY10 MHAA project grant proposals is March 2, 2009, by close of business

Note: Mini-grant deadline for FY09 projects is November 30, 2008, by close of business.

## KUDOS!

- Belva King of AARCH (African American Resource - Cultural and Heritage Society) received a 2008 Maryland African American Heritage Preservation Award from the Maryland Commission on African American History and Culture.
- South Mountain State Park manager Al Preston was appointed to manager of Harrington Manor State Park in Garrett County. He was a member of the Heart of the Civil War Heritage Area (HCWHA) Advisory Board, serving on the Washington County delegation. The board recently conferred Honorary Master Docent status upon Preston in recognition of his deep commitment to develop, preserve, and interpret South Mountain State Battlefield.
- *The Frederick News-Post* celebrated its 125th anniversary this fall.
- Bill Rohrbaugh's Charter Service, Inc. earned the top rating of "ONE" in a recent Department of Defense inspection that measured performance in maintaining compliance with the Military Bus Agreement and the Federal Motor Carrier Safety Regulations.
- International Motorcoach Group (IMG) named Eyre Bus, Tour and Travel the 2008 Operator of the Year.
- In recognition of the critical role it played during the Civil War, the City of Frederick received the first Major Jonathan Letterman Award for Medical Excellence from the National Museum of Civil War Medicine. Dr. Letterman's visionary work saved the lives of countless Civil War soldiers, and his legacy continues to save lives on today's battlefields and wherever emergency medical help is needed.
- HarVest Bank of Maryland was selected to receive the Gazette of Politics and Business First Exceptional 53 Business Award.

## LOOKING AHEAD

On January 4, 2009, her Feast Day will open the bicentennial celebration of Elizabeth Bayley Seton's founding of the Sisters of Charity of St. Joseph's in Emmitsburg. For more information, go to [setonshrine.org](http://setonshrine.org).

The 150<sup>th</sup> anniversary of the John Brown Raid of 1859 will be widely commemorated in this area. Mark your calendars for Frederick Militia & Fire Company Days (August 8 and 9, 2009) and Frederick Reacts (October 17, 2009). Visit [johnbrownraid.org](http://johnbrownraid.org) for details.

Maryland, Washington DC, and Virginia will host the 2010 American Bus Show Association Marketplace at the National Harbor. The Tourism Council of Frederick County will host one of several sightseeing tours for tour operators prior to Marketplace. Stay tuned for more details.

## WELCOME ABOARD

The Tourism Council of Frederick County's Board of Directors recently elected two new members: Robert Brenengen, owner of The Main Cup in Middletown, and Dan Patrell, co-publisher and editor-in-chief of *Maryland Life Magazine*, a publication of Great State Publishing, LLC. The two officially began their terms at Tourism's annual membership meeting on October 14.

"Both Bob and Dan have strong ties to Frederick County," comments Board President Randy McClement. "We are delighted that the Tourism Council will now enjoy the benefits of their respective expertise, vision, and leadership."

Mark Hudson of the Historical Society of Frederick County was elected by the Tourism Council's Executive Committee to serve an unexpired term on the Board of Directors through October 2009. He has been Executive Director of the Historical Society for the past 11 years and chairs Tourism's Marketing Committee.



Facilitator Paul Frey guided the discussion at the Tourism Council retreat at the Bishop Clagett Center this fall. Tourism board members, staff, and economic development partners came together to discuss future plans and goals for the Tourism Council.

## DID YOU SEE...

...that article about Frederick County? The Tourism Council has received great coverage from the media in recent months:

- multi-page article in *Recreation News* (\$2,295 value)
- full-page article entitled "Historic Spaces & Garden Oases" in the fall 2008 *Group Tour* magazine (\$6,100 value)
- Frederick was one of three cities featured in the full-page article entitled "Great American Main Streets" in Southwest Airlines' *Go* magazine. (\$18,112 value)
- "Plan Your Wedding in Frederick" feature in *Southern Living* (\$170,000 value).



## NEW WEB SITE FOR HCWHA

Visit [heartofthecivilwar.org](http://heartofthecivilwar.org) for comprehensive information on the sites, towns, and battlefields that were significant during the Civil War in Frederick, Washington, and Carroll counties.

The web site was financed in part with state funds from the Maryland Heritage Areas Authority, an instrumentality of the State of Maryland. For more information, visit [heartofthecivilwar.org](http://heartofthecivilwar.org) or call 800-999-3613.

## COMING SOON: STAR SPANGLED FAM TOURS



Shown here at one of October's Front Line FAM Tour stops are representatives from Sleep Inn Emmitsburg, Frederick Hampton Inn, Toby's Dinner Theatre (Columbia), Holiday Inn Express, and Best Western Hotel. Tour sites also included Cunningham Falls State Park, Summer Farm, South Mountain Creamery, Middletown Main Street, Barbara Fritchie Restaurant, Brunswick Railroad Museum, and Catoctin Wildlife Preserve and Zoo.

The Tourism Council's Group Tour and Meeting Taskforce is getting ready to roll out the red carpet for group tour operators who are considering Frederick County as a future destination for both adult and student travelers. Using the overall theme of Star Spangled Tours, taskforce members have worked for months to revise existing itineraries and develop new themes and tours that include options for lodging, meals, and activities.

The FAM (Familiarization) Tours outlined below will require the support of Tourism Council members to welcome operators at individual sites, provide giveaways, and assist with expenses to host the groups when they visit the area.

### **Frederick County Loves Red Hatters** – date to be determined

In the works: ways to market opportunities in Frederick City and other municipalities for Red Hat groups. Plans include an open house with events and discount offers for groups who come from all areas to enjoy a day in Frederick County.

### **All In One Tours and Travel** – May 2009

Top group leaders from All In One Tours will visit for one day to experience key attractions and sites in Frederick County.

### **Destination Frederick County** – June 2009

Multiple one-day itineraries for senior centers, recreation departments, and retirement communities within a 75-mile radius. Includes lunch, step-on tour, and one or two attractions.

### **Civil War and More** – September 2009

Two-day/overnight tour allows participants to stay through the weekend to enjoy on their own the events at Monocacy and Antietam battlefields.

### **Holly Days and History** – December 2009

Three-day/overnight tour includes holiday shows, events, meals, lodging, and shopping-related activities/discounts.

The new Visitor Center will be one of the amenities that tour operators will hear about as they follow suggested itineraries. The new center will provide adequate parking and restroom facilities for motorcoaches. Incentive packages are in the works to encourage motorcoach drivers and companies to begin their tours at the new Visitor Center upon its completion.

To learn more about these FAM tours and other opportunities in marketing to the group tour industry, Tourism members should contact Tiffany Wilms at 301-600-4050, [twilms@fredco-md.net](mailto:twilms@fredco-md.net).

## BE ON TIME... FOR DESTINATION FREDERICK COUNTY 2009!

Reserve your space now for Tourism's 2009 Visitor Guide. *Destination Frederick County* is the award-winning publication that showcases the best our county has to offer. Ad reservations are due by December 10, 2008. For details, call Jean Peterson Design at 301-631-2401 or e-mail [visitor@jeanpetersondesign.com](mailto:visitor@jeanpetersondesign.com).



## CHEERS TO OUR AWARD-WINNING WINERIES...

- Frederick Wine Trail wineries won the majority of the top awards in the 2008 Governor's Cup competition, including "Best in Show," which went to new winery Black Ankle for its 2006 Crumbling Rock. Other winery wins included Elk Run Vineyards, Frederick Cellars, Linganore Winecellars, Loew Vineyards, and Sugarloaf Mountain Vineyard.
- The Frederick Wine Trail website ([frederickwinetrail.com](http://frederickwinetrail.com)), designed by Octavio Designs, was awarded a 2008 American Graphic Design Award.
- The Aellen family of Berrywine Plantations and Linganore Winecellars was selected as the 2008 Farm Family of the Year at The Great Frederick Fair.
- Elk Run Vineyards received a federal USDA Value-Added Producer grant of \$263,000 for marketing and promotion of products.





**TOURISM COUNCIL STAFF**

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PATSY ENSMINGER  
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Special Projects Manager

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PEGGY ALLEY

**WELCOME NEW MEMBERS**

**Brooklawn Apartments**

1001 Carroll Parkway  
Frederick, MD 21701  
301-663-6115

Contact: Barbara Fogle

**The Comus Inn at  
Sugarloaf Mountain**

23900 Old Hundred Road  
Dickerson, MD 20842  
301-349-5100

thecomusinn.com

Contact: Cheryl Cox

**Yaneth Reyes, LLC**

114 North Market Street  
Frederick, MD 21701  
301- 846-0039

yanethreyes.com

Contact: Oscar D. Muneva

**HELP FOR GRANT SEEKERS**

Funded through the generosity of the Ausherman Family Foundation, the Grant Seeker's Resource Center (GSRC), a Foundation Center Cooperating Collection, recently opened at C. Burr Artz Public Library. The center provides materials, free workshops and webinars, and assistance to individuals and organizations seeking grant funding. *Foundation Directory Online Professional* and *Foundation Grants to Individuals Online* are two Foundation Center databases that can be accessed through GSRC.

